



NQ EXCAVATIONS

PTY LTD

Company Profile & Capability Statement

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Document Number: NQE-MAR-001

Revision Number: 17

Dated: 29/08/2018



COMPANY PROFILE & CABILITY STATEMENT

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1 MISSION STATEMENT

“At NQ Excavations Pty Ltd, our first commitment is to our clients, to delivering the highest quality of services and products in an effective, efficient and professional manner. It is our deliberate aim at all times to exceed our clients’ expectations.

We are also committed to delivering a workplace environment with a positive focus on health, safety, training and environment issues in which each staff member has the opportunity to develop both skills and individual potential”

2 COMPANY OVERVIEW

In 1997, Eric Lollo was involved in establishing Lollo Pipelines Pty Ltd, and developed a business that specialized in the installation of pipelines and sewerage pump station construction. Over the years the business has undergone changes in name and directorship, and now operates as NQ Excavations Pty Ltd. Since 2008, NQ Excavations Pty Ltd has been under the joint ownership and directorship of Eric Lollo & Phil Brennan.

The company provides the following services:

- All aspects of civil drainage, incorporating storm water, water main, and sewerage
- Installation of sewerage pump stations
- Installation of electrical and communication conduits

Currently maintaining a staff level of 15-20, with three operational crews, NQ Excavations Pty Ltd also has its own plant and equipment for undertaking the work required.

Having been associated with many major drainage and pipe laying projects in the North Queensland region, the company takes great pride in the reputation it has built, the quality of the work it undertakes and the reliability with which it can deliver. This reputation is enhanced through the implementation of an integrated business management system, which has been developed to meet operational requirements whilst integrating quality, safety, environmental, risk, compliance and human resource requirements.

The use of the integrated business management system was integral to NQ Excavations Pty Ltd attaining Category 1 Cm3 prequalification in 2013 and again in 2014. (Cm3 has been developed by Noel Arnold & Associates, one of Australia's leading specialists in occupational health and safety risk management, and is an on line prequalification assessment of a contractor's health and safety management capability). Category 4 Cm3 prequalification was achieved in April 2015, and again in March 2016.

Third party accreditation for ISO 9001:2008, ISO 14001:2004 and AS/NZS 4801:2001 was obtained in June 2014; with no major corrective actions raised as a result of subsequent audits conducted in 2015 and 2016.

Third party accreditation for ISO 9001:2015, ISO 14001:2015 and AS/NZS 4801:2001 was obtained in July 2017, with no corrective actions raised as a result of the subsequent audit conducted in 2018.

2.1 Financial Stability

NQ Excavations Pty Ltd is a successful company with a solid financial base for its operations. Enquiries to our accountant or bank are welcome:

Accountant	Bank
Mr Robert Carey Carey Accountants Pty Ltd, Ingham Ph (07) 4776 5300	Tony Ng ANZ Bank, Townsville Ph (07) 4795-4916

2.2 Insurances

NQ Excavations Pty Ltd retains the following insurances:

- WorkCover
- Broadform Liability (Public & Products Liability) to the value of \$30,000,000
- Plant & Equipment
- Contract Works (where required)

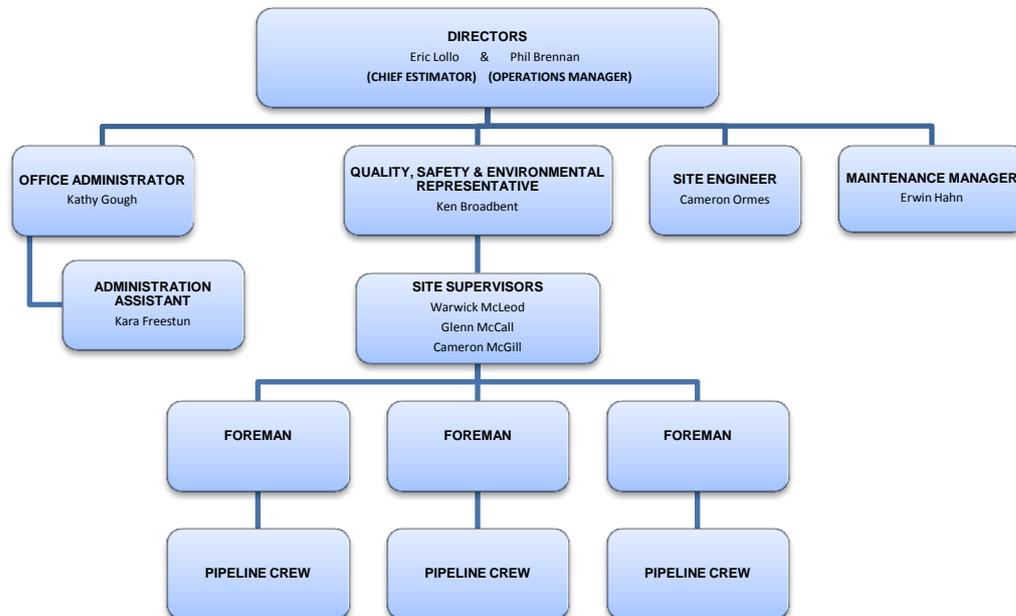
2.3 Project Delivery

NQ Excavations Pty Ltd is able to offer several methods of project delivery. These are:

- Cost reimbursable
- Lump sum
- Joint venture

NQ Excavations Pty Ltd will at all times attempt to provide the method of project delivery appropriate and suitable to our clients' needs.

3 ORGANISATIONAL CHART



4 KEY PERSONNEL

4.1 Eric Lollo

To successfully run and grow a business takes strategy, innovation and participation; and requires extensive knowledge of the industry you are working in.

After completing a 4 year plumbing, drainage and roofing apprenticeship in 1984 , Eric spent time working in his father’s plumbing business before moving to larger companies to broaden his skills, knowledge and understanding; not just of the plumbing industry, but the building, construction and civil industry as a whole.

In 1997 Eric was involved in establishing Lollo Pipelines Pty Ltd and developed a business that specialized in the installation of pipelines and sewerage pump station construction. Over the years the business has undergone changes in name and directorship, and now operates as NQ Excavations Pty Ltd.

Eric brings his considerable experience in pipeline and sewerage pump station construction, gained through working in North Queensland, The Northern Territory and Torres Straits; to the day to day operations of the company. His supervisory skills and construction experience ensure that all work undertaken by the company is to a high standard and completed in a timely manner.

Not only is Eric a director and co-owner of NQ Excavations Pty Ltd, but he also maintains a hands-on role as the chief estimator for the company.

4.2 Phil Brennan

Hands-on experience is an integral component in the making of a good leader. Phil commenced his time in the building and construction industry with a plumbing and drainage apprenticeship which he completed in 1991. This was just the start of a career in civil construction.

Upon joining NQ Excavations in 1997 as a foreman, Phil brought with him both knowledge and experience of the plumbing and pipeline trade. From there he was promoted to project manager in recognition of his skills, experience and leadership qualities. He became a director and co-owner of the company in 2008, however still maintains a hands-on role as the company's project manager.

Project managers typically lead by example, and Phil provides a positive work ethic for the rest of the NQ Excavations Pty Ltd team.

He has worked on projects involving various types of pipe work, drainage systems and structures; including sewerage schemes for local councils, remote communities and townships. He has extensive experience in underground service installations throughout North Queensland.

4.3 Kathy Gough

Kathy commenced work with NQ Excavations Pty Ltd in February 2008. Prior to this, she had been co-owner and director of an engineering company in Western Australia for 12 years. Along with advanced computing skills, she brought with her an extensive background in administration and financial management gained in the engineering & mining industry.

With excellent time management and organisational skills, Kathy has applied herself to the smooth running of the NQ Excavations office, whilst providing support and backup to the company directors.

4.4 Ken Broadbent

Ken commenced work with NQ Excavations in October 1997, as a general labourer and pipelayer. He has been a supervisor since 2010, and during his time with the company has earned the respect of fellow employees, suppliers and clients alike. His past experience has proven to be a great asset to his current position.

Possessing a positive work ethic, and well developed communication and interpersonal skills, Ken stepped into the leadership role with ease. He is valued as a professional, reliable and loyal member of the NQ Excavations Pty Ltd team.

Since 2015 Ken's duties have expanded to include contract administration and quality assurance management.

4.5 Warwick McLeod

With over 20 years' experience operating excavators and machinery; Warwick commenced work with NQ Excavations Pty Ltd in October 2012 as a plant operator / labourer. Having run his own business for 5 years, and with over 20 years' experience running crews, Warwick also brought with him an extensive background in resource management gained in the construction industry.

He has proven to be a reliable employee, with the capacity to work as a team member or individual, and a willingness to undertake training and development. He has also shown excellent leadership skills towards his fellow employees, and leads by example with his work ethic and loyalty.

When the position of foreman became available in January 2015, Warwick was the obvious choice to fill the role and did so admirably. From there he was promoted to the role of site supervisor in charge of all site works. He is an approachable and well respected member of the NQ Excavations Pty Ltd team.

4.6 Glenn McCall

After working as either a leading hand or foreman at several civil construction companies, Glenn joined the NQ Excavations Pty Ltd team as a foreman in March 2014. He brought with him over 10 years' experience in the civil construction industry, along with a Certificate III in Civil Construction (Pipe Laying). His approachable personality and good work ethic make him not only a likeable but proficient role model for the pipe laying crews.

He has proved to be a reliable employee, with the capacity to work as a team member or individual, and a willingness to undertake training and development.

In 2015 Glenn stepped up to the role of site supervisor in charge of the three pipe laying crews. After leaving the company for a short time, Glenn returned in April 2017 to continue his previous role.

4.7 Cameron McGill

With over 8 years' industry experience Cameron commenced work with NQ Excavations Pty Ltd in April 2018 as a Site Supervisor. Having run his own business for 5 years, and with over 8 years' experience running crews and job sites, Cameron has also brought with him an extensive background in client and company management.

4.8 Erwin Hahn

Erwin commenced work with NQ Excavations Pty Ltd in September 2015, as a Storeman / Delivery Driver / Maintenance Co-Ordinator. Prior to this he worked with a local Townsville company as a small engines mechanic and sales assistant and this past experience has proven to be a great asset to the company. Erwin possesses a positive work ethic, and well developed communication and interpersonal skills. He is valued as a professional, reliable and loyal member of the NQ Excavations Pty Ltd team.

4.9 Kara Freestun

Having worked for 8 years with a mechanical engineering company in Townsville, Kara was accustomed to filling various roles from accounts assistant to service advisor. When she commenced work with NQ Excavations Pty Ltd in November 2017, she brought with her a wealth of experience in dealing with customers, computers and the day to day running of a company.

With excellent organisational skills and a can do attitude, Kara has applied herself to helping out with the running of the NQ Excavations Pty Ltd office, whilst providing support and backup to the company directors and other staff.

4.10 Cameron Ormes

Cameron is a Townsville local with previous experience in the engineering and construction industry in undergraduate roles including research, design, project engineering, safety management and construction.

Having completed his studies in November 2017, Cameron graduated in March 2018 with a dual degree in Mechanical Engineering and Biochemistry / Molecular Biology.

To obtain practical experience during his university studies, Cameron undertook work placements with Mendi Constructions, GHD, Northern Port Services and Wulguru Steel.

4.11 Wayde Bonfield

Wayde was first employed by NQ Excavations Pty Ltd in July 2017 through a labour hire company. Recognising his potential, he was made a full-time employee in October 2017 when the opportunity arose. Originally employed as a plant operator / labourer, he was quickly elevated to the role of foreman.

Wayde's competence and meticulousness in his work are coupled with a common sense approach and "can-do" attitude. He possesses a keen eye and an ability to think outside the square when faced with complex problems. Being honest and forthright, with a positive and approachable demeanour, Wayde leads by example and encourages the people around him. He liaises confidently with supervisors, co-workers and clients alike.

5 MAJOR PROJECTS

The following are some of the major projects undertaken:

Project Name	Year	Approximate Value
Cleveland Bay Purification Plant Upgrade	2017/18	\$2,700,000
Alfred Street Pump Station PS 9P	2016/17	\$1,451,000
Church Street Trunk Water Main Replacement	2016	\$1,869,000
Burdell Street Water Main Replacement	2016	\$2,037,000
Percy Street & Toolakea Beach Road Water Main Replacement	2015	\$2,020,000
Replacement of Three Pipe Creek Crossings	2014/15	\$1,089,000
Lotus Glen Pump Station Upgrade	2014	\$997,000
Supply & Construction of Southern Suburbs Trunk Gravity Sewer, Stage 2	2014	\$1,286,000
North Hughenden Sewerage Scheme	2013/14	\$2,900,000
Cosgrove DN375 Trunk Sewer Extension & Pump Station Decommissioning	2013	\$1,331,000
Supply & Construction Of Central Sewerage Pump Station PS21, Rising Main, DN300 Sewer & DN600 Water Main	2011/13	\$3,000,000
Construction Of Eastern Suburbs Sewerage Pressure Main Replacement Stage 2	2010/11	\$1,100,000
Relocation of Water and Sewerage Assets for the Eastern Access Corridor Section of the Townsville Port Access Road	2009/10	\$1,900,000
Fairfield Waters Residential Development – Various Stages Since Inception	2000/13	

6 REFERENCES

The following people may be contacted if requiring feedback or clarification on the type or scope of work undertaken, or the level of service provided:

Name	Company	Phone No
Mr Desmond Moseley	DPM Water Pty Ltd	0439 555 189
Mr John Sexton	Sexton Developments	0428 777 161
Mr John Johnson	Cardno (Qld) Pty Ltd	07 4772 1166
Mr Brad Webb	BM Webb Developments	07 4774 7880
Mr Patrick Brady	UDP Consulting Engineers	07 4772 0666
Mr Derek Saw	Northern Consulting Engineers	07 4725 5550
Mr Glenn Stephens	ConsultCivil Pty Ltd	0412 177 975